



Understanding Life Settlements: Uncovering the treasures in unwanted life insurance policies. A guide for consumers and their advisors

By David Isaacson

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- Rank: #1291484 in Books
- Published on: 2008-11-05
- Original language: English
- Number of items: 1
- Dimensions: 9.00" h x .77" w x 6.00" l,
- Binding: Paperback
- 308 pages

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Editorial Review

About the Author

David M. Isaacson is an insurance professional with more than 30 years' experience. While obtaining his MBA from Wharton at the University of Pennsylvania in 1972, he focused on insurance and accounting. In 1987 he became a founding principal of First Financial Resources (FFR), an organization with nearly 100 independent offices across the country. Since moving to Boston in 1972, Isaacson has worked with hundreds of individuals and corporations to assist in all types of life and health insurance issues, with particular emphasis on health risk underwriting and pricing. He is a Chartered Life Underwriter (CLU), Chartered Financial Consultant (ChFC) and a Licensed Insurance Advisor (LIA).

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