



Six Secrets of Powerful Teams: A practical guide to the magic of motivating and influencing teams (Leadership Influence Project and Team) (Volume 4)

By Michael Nir

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Editorial Review

About the Author

Michael Nir - President of Sapir Consulting - (M.Sc. Engineering) has been providing operational, organizational and management consulting and training for over 15 years. He is passionate about Gestalt theory and practice, which complements his engineering background and contributes to his understanding of individual and team dynamics in business. Michael authored 11 Bestsellers in the fields of Influencing, Agile, Teams, Leadership and others. Michael's professional background includes significant expertise in the telecoms, hi-tech, software development, R&D environments and petrochemical & infrastructure industries. He develops creative and innovative solutions in project and product management, process improvement, leadership, and team building programs. Michael travels extensively to Europe and East Asia, conducting training and consulting. He understands people, organizations and cultures and has a high degree of comfort leading cross-functional and cross-cultural training. Whether he focuses on the "soft side" or on project business skills, or a combination of both, he is effective facilitating learning on myriad topics, including negotiations, conflict management, influence without authority, leadership, body language, and presentation. His style is facilitative, favoring Socratic Direction, employing a range of techniques, from mind mapping, NLP and accelerated learning to indoor gaming and active playful exercises. He has been working with a multitude of clients in a broad range of industries, ranging from high tech, medical, IT infrastructure, telecom to petrochemical. Michael engages participants from various backgrounds such as sales and marketing, operations, research and development and management.

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